When your contracted carriers cannot assist you, we have multiple markets that can serve you based on individual risk factors. We have markets that specialize in under $10,000 premium accounts all the way up to national accounts.

With expertise and strategic market relationships, Arlington/Roe specializes in crafting programs that fit your clients, whether they have minimum risk, multistate or large, complex organizations.

The following are a few class codes that are on our HOT LIST:

<table>
<thead>
<tr>
<th>Class Code</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>3081</td>
<td>Foundries</td>
</tr>
<tr>
<td>3113</td>
<td>Tool &amp; Die</td>
</tr>
<tr>
<td>3400</td>
<td>Metal Stamped Goods Mfg.</td>
</tr>
<tr>
<td>3629</td>
<td>Precision Machine Parts Mfg.</td>
</tr>
<tr>
<td>4021</td>
<td>Brick or Clay Products Mfg.</td>
</tr>
<tr>
<td>5183</td>
<td>Plumbing NOC &amp; Drivers</td>
</tr>
<tr>
<td>5190</td>
<td>Electrical Wiring Contractor</td>
</tr>
<tr>
<td>5221</td>
<td>Concrete or Cement Floor, Driveways</td>
</tr>
<tr>
<td>5445</td>
<td>Wallboard, Sheetrock, Drywall</td>
</tr>
<tr>
<td>5537</td>
<td>HVAC Contractor</td>
</tr>
<tr>
<td>7219</td>
<td>Trucking (&lt;500 miles one way)</td>
</tr>
<tr>
<td>7231</td>
<td>Mail, Parcel or Package Delivery</td>
</tr>
<tr>
<td>7382</td>
<td>Non-emergency Transport</td>
</tr>
<tr>
<td>7705</td>
<td>Ambulance Service</td>
</tr>
<tr>
<td>8265</td>
<td>Scrap Metal Recycling</td>
</tr>
<tr>
<td>8293</td>
<td>Moving &amp; Storage</td>
</tr>
<tr>
<td>8350</td>
<td>Gas or Oil, Propane Dealer</td>
</tr>
<tr>
<td>9043</td>
<td>Garbage or Refuse Collection</td>
</tr>
<tr>
<td>8018/8017</td>
<td>Store – Wholesale/Retail</td>
</tr>
<tr>
<td>8380/8748</td>
<td>Auto Dealership &amp; Auto/Truck Repair</td>
</tr>
<tr>
<td>8835/8829/8825</td>
<td>Homecare/NursingHomes/Assisted Living</td>
</tr>
<tr>
<td>9015/9012</td>
<td>Property Management</td>
</tr>
</tbody>
</table>

SUBMISSION REQUIREMENTS:
- Fully completed ACORD application
- 3 full years* of hard copy loss runs valued no more than 60 days prior to proposed effective date
- Full description of operations

*In addition to your monoline Workers’ Compensation needs, please ask us about our small business and large account commercial insurance line needs you may have.

Cindy Larson
(800) 878-9891 ext 8721
clarson@arlingtonroe.com